

Sales Order

Station: WIBC-FM Contract#: 0 Agency: KATZ MEDIA GROUP
 Contract Name: SLF / 4250 WIBC Address: 125 WEST 55TH STREET 3RD FL.
 Proposal#: 3DA8E3CB-CB9D-44C9-930E-38F0750939D City: NEW YORK State: NY Zip: 10019
4 Buyer: _____
 Start Date: 11/01/16 End Date: 11/07/16 Tax Schedule: (None)
 Revenue Type: NATIONAL POLITICAL Type: Cash Agency Commission %: 15
 Advertiser: ISSUE (A) Billing Cycle: Standard
 Address: _____ Salesperson: EASTMANPHILADEL Comm %: 8.50
 City: _____ State: _____ Zip: _____ Makegood Policy: WITHIN CONTRACT DATES
 Product Name: SLFIN/4250
 Estimate #: 4250
 Agency Client Code: SLF
 Competitive Code: PO-POLITICAL ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	11/01/16	11/04/16		6:00 AM	10:00 AM	60		3	2	2	2			9	D	450.00	9	4,050.00		
2	11/01/16	11/04/16		10:00 AM	3:00 PM	60		2	3	2	2			9	D	450.00	9	4,050.00		
3	11/01/16	11/04/16		3:00 PM	7:00 PM	60		2	2	3	2			9	D	450.00	9	4,050.00		
4	11/07/16	11/07/16		6:00 AM	10:00 AM	60	3							3	D	450.00	3	1,350.00		
5	11/07/16	11/07/16		10:00 AM	3:00 PM	60	3							3	D	450.00	3	1,350.00		
6	11/07/16	11/07/16		3:00 PM	7:00 PM	60	2							2	D	450.00	2	900.00		

Billing Projections: By Month

Nov 16

CA 15,750.00

ST 15,750.00

☒ Print Spot Prices

TOTAL SPOTS 35

GROSS TOTAL \$ 15,750.00

ADJUSTED SPOTS 35

ADJUSTED TOTAL \$ 15,750.00

APPROVE DECLINE

☐☐

General Manager

☐☐

Sales Manager

☐☐

National Sales Manager

☐☐

Local Sales Manager

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Station

Spot Length

D 10/24

jm 10/25/16

Oct 24, 16
 CONT# 30196483 Mod# Ver# 1 (Last =)
 REP EASTMAN
 TO WIBC-FM (Indianapolis IN)
 FM PATRICK MCGEE
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

 BYR Helen Hanratty
 ADV SENATE LEADERSHIP FUND
 PDT SLFIN
 FLT Nov 01, 16 - Nov 07, 16

DDS CONT# 0
 C/P/E: SLF / IN / 4250

 SALESPERSON FAX#

 PH # 410-825-9877

* REP ORDER COMMENT *

** 10/24/2016 3:03:00 PM: MENTZER MEDIA HAS PAID KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM. 215.557.4208. THANKS!

** 10/24/2016 3:03:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<u>FLIGHT 1</u>							
	1.1	.T.....	6A - 10A	60	11/01/2016 - 11/01/2016	1D	3	\$450.00	3
	1.2	.T.....	10A - 3P	60	11/01/2016 - 11/01/2016	1D	2	\$450.00	2
	1.3	.T.....	3P - 7P	60	11/01/2016 - 11/01/2016	1D	2	\$450.00	2
		** FLIGHT TOTALS **					7	\$3,150.00	
		<u>FLIGHT 2</u>							
	2.1	..W....	6A - 10A	60	11/02/2016 - 11/02/2016	1D	2	\$450.00	2
	2.2	..W....	10A - 3P	60	11/02/2016 - 11/02/2016	1D	3	\$450.00	3
	2.3	..W....	3P - 7P	60	11/02/2016 - 11/02/2016	1D	2	\$450.00	2
		** FLIGHT TOTALS **					7	\$3,150.00	
		<u>FLIGHT 3</u>							
	3.1	...T...	6A - 10A	60	11/03/2016 - 11/03/2016	1D	2	\$450.00	2
	3.2	...T...	10A - 3P	60	11/03/2016 - 11/03/2016	1D	2	\$450.00	2
	3.3	...T...	3P - 7P	60	11/03/2016 - 11/03/2016	1D	3	\$450.00	3
		** FLIGHT TOTALS **					7	\$3,150.00	
		<u>FLIGHT 4</u>							
	4.1	....F..	6A - 10A	60	11/04/2016 - 11/04/2016	1D	2	\$450.00	2
	4.2	....F..	10A - 3P	60	11/04/2016 - 11/04/2016	1D	2	\$450.00	2
	4.3	....F..	3P - 7P	60	11/04/2016 - 11/04/2016	1D	2	\$450.00	2

Oct 24, 16
 CONT# 30196483 Mod# Ver# 1 (Last =)
 REP EASTMAN

DDS CONT# 0
 C/P/E: SLF / IN / 4250

				** FLIGHT TOTALS **			6	\$2,700.00	
		<u>FLIGHT 5</u>							
5.1	M.....	6A - 10A	60	11/07/2016 - 11/07/2016	1D	3	\$450.00	3	
5.2	M.....	10A - 3P	60	11/07/2016 - 11/07/2016	1D	3	\$450.00	3	
5.3	M.....	3P - 7P	60	11/07/2016 - 11/07/2016	1D	2	\$450.00	2	
				** FLIGHT TOTALS **			8	\$3,600.00	

	Nov 16						
SPOTS	35						
CASH	15750.00						
TRADE	0.00						
NSL	0.00						
TOTAL	15750.00						

						TOTAL
SPOTS						35
CASH						15,750.00
TRADE						0.00
NSL						0.00
TOTAL						15,750.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, Katelyn Brawn

do hereby request station time concerning the following issue:

Senate Leadership Fund

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	varies				

This broadcast time will be used by: Senate Leadership Fund

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
☐ Yes ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Senate Leadership Fund
45 North Hill Dr, Ste 100
Warrenton, VA 20186

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Steven Law, President
Caleb Crosby, Treasurer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Senate Leadership Fund
45 North Hill Dr, Ste 100
Warrenton, VA 20186

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Steven Law, President
Caleb Crosby, Treasurer

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

3-31-16 [Signature] 703 535 7340
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	varies				

Attach proposed schedule with charges (if available): **gross**

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



Client Information Request Form
Issue

Advertiser Group Name: Senate Leadership Fund

Address: 45 North Hill Dr, Ste 100

City, State & Zip Code: Warrenton, VA 20186

Phone: 703-574-3044

Fax:

Executive Director or President Steven Law, President

Group Treasurer Caleb Crosby